	INTELLECTUAL CAPITAL
	Global Business Savvy
•	Knowledge of global industry Knowledge of global competitive business and marketing strategies

Passion for Diversity Enjoy exploring other parts of the world



Ability to understand nonverbal expressions

parts of the world

Experience in negotiating

• Reputation as a leader

SOCIAL CAPITAL

Knowledge of how to transact business and

of the world

assess risks of doing business internationally Knowledge of supplier options in other parts

parts of the world Enjoy living in another country **Enjoy traveling**

Quest for Adventure

Interest in dealing with challenging situations

Willingness to take risk

Willingness to test one's abilities

Enjoy getting to know people from other

PSYCHOLOGICAL CAPITAL

from other cultures Ability to engage people from other parts of the world to work together

Interpersonal Impact

contracts/agreements in other cultures

• Strong networks with people from other

cultures and with influential people

• Ability to emotionally connect to people

of people from other cultures

Cognitive Complexity

 Ability to grasp complex concepts quickly Strong analytical and problem solving skills

 Ability to understand abstract ideas • Ability to take complex issues and explain

Enjoy dealing with unpredictable situations the main points simply and understandably

Self-Assurance

Cosmopolitan Outlook

• Knowledge of cultures in different parts of

Energetic Self-confident Comfortable in uncomfortable situations Witty in tough situations

Diplomacy • Ease of starting a conversation with a stranger Ability to integrate diverse perspectives Ability to listen to what others have to say Willingness to collaborate

the world Knowledge of geography, history, and important persons of several countries Knowledge of economic and political issues, concerns, hot topics, etc. of major regions of the world Up-to-date knowledge of important world events