

ALUMNI &  
STUDENT  
RECRUITMENT  
EFFORTS TO DATE

THE FOLLOWING CURRENT EMIB STUDENTS AND ALUMNI HAVE REFERRED COLLEAGUES TO CONSIDER THE FALL 2007 PROGRAM OR HAVE ALERTED US OF OPPORTUNITIES.

THANK YOU ONE AND ALL. WE COULDN'T DO IT WITHOUT YOU!

LAURA GERLEMAN—2008

JOE KLINE—2003

CHERYL MARTY—2008

JAMES WEBSTER—1992



*Because international clients often need advice that goes beyond real estate transactions, the firm adds value to its clients by providing general, strategic, productivity-based and or marketing centered consulting.*

**Bill Billeaud**  
**EMIB '92**  
**Lombard Global**

EMIB ALUMNI ASSOCIATION ADVISORY BOARD

The EMIB Alumni Association seeks EMIB Alumni to serve on Association Committees. The purpose of the Association is to grow and develop the EMIB Alumni Association to provide ongoing professional development opportunities and networking among peers around the globe.

COMMITTEES

Membership • Events • Communications • Ad-Hoc • Technology

TO LEARN MORE

Attend the next Alumni Association Meeting

**Friday, May 11, 7:30 a.m.**

**Bannister House**

*\* Complimentary breakfast for a great cause!*

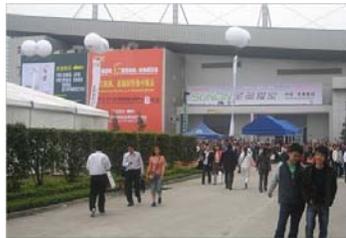
To indicate your interest, alert: Kate Phillips at: 314-977-3839 or [phillika@slu.edu](mailto:phillika@slu.edu)

GLOBAL REAL ESTATE

**Bill Billeaud, (1992)** Managing Partner for Lombard Global in Dallas. **Lombard Global** focuses on global real estate and business consulting.

Because international clients often need advice that goes beyond real estate transactions, the firm adds value to its clients by providing general, strategic, productivity-based and or marketing centered consulting. We have found this approach typically develops into a deeper and more expansive business partnership.

retail and golf courses with golf schools. In addition, Lombard is holding talks with several Chinese furniture manufacturers and retailers in regard to establishing their business in the USA. The talks focus on a turnkey approach which would provide real estate, distribution, marketing and advertising and IT components.



Bill just returned from Mainland China where he and his Italian retail clients concluded negotiations with their Chinese partner that will eventually shift the majority of its manufacturing from Europe to the PRC. He also met with several of Guangdong region's top real estate developers in regard to mixed-use development that will include residential condominiums, schools,

In Italy, Lombard Global currently represents select rural properties which are being marketed as vineyard and/or hospitality conversions to global customers. Lombard is also consolidating all of the real estate business, particularly leases, for the second largest furniture retailer in the country. In the Dallas-Fort Worth area, Bill and his partners continue to build a portfolio of local properties.

The two years I lived in Saint Louis were a great and unforgettable experience. On one hand, enrolling in the EMIB represented a big challenge. Even though I went to primary school in a bilingual school, it was really difficult to study in a foreign language. During this time I learned to interact with people of various nationalities with different professional backgrounds and strengthened my team work competencies. On the other hand, I had the opportunity to work at PTI (now Solae) as a Regional Development manager.

In 2000, just after finishing the EMIB I returned to live and work in Venezuela. I was hired by Mavesa a leading consumer (food and cleansing ) products company in Venezuela. In 2001, Mavesa was acquired by

Empresas Polar the largest consumer products company in the country. In 2002, I was hired by Pepsi-Cola Venezuela a joint venture between Empresas Polar and PepsiCo, that manufactures and distributes PepsiCo products throughout Venezuela.

At Pepsi-Cola Venezuela I have occupied the position of Category Manager for packed juices and bottled water, managing leading brands in both categories. My task has been to design, develop and control business plans for the categories. During this time I have launched new products, packaging, developed differentiated ad campaigns, etc. The main challenge has been to increase sales and profits, market share and brand preference despite the social, economic and political

environment in Venezuela.

I have a wonderful and beautiful 2 year old daughter Victoria.

Overall SLU provided me with the tools, learning and most importantly the experience with people from different cultures and background that have allowed me to pursue a more successful career within Empresas Polar in my home country of Venezuela.

**Tatiana Perez**  
EMIB 2000  
Pepsi-Cola Venezuela



*“Overall, SLU provided me with the tools, learning and most importantly the experience with people from different cultures...”*

**Tatiana Perez**  
EMIB 2000

## ALUMNI NEWS & NOTES

**Carlos Buzio (2007)** was quoted in an article by David Nicklaus of the *St. Louis Post-Dispatch* regarding the South Korea-U.S. (KORUS) Free Trade Agreement and its impact on TAPCO's exports to Korea.. The article appeared in the Wednesday, April 11 edition. Founded in the early 1970's by [Paul D. Taylor](#), President and [Ted W. Beaty](#), Executive Vice President, TAPCO manufactures injection-molded grain elevator buckets. Over the last 30 years, the company has expanded internationally with stocking distributors in more than fifty different countries around the world including Argentina, Australia, Canada, Chile, Colombia, England, France, Mexico, South Korea, and Venezuela. To learn more about TAPCO Inc., visit <http://www.tapcoinc.com>.

**Chris Ringwald (2008)** has been promoted to the **Director of**

**Logistics Ops** (Imaging and Respiratory) at Mallinckrodt Tyco/Healthcare in St. Louis.

Chris started his Mallinckrodt career in October 2004 as Global Transportation Manager and most recently has focused on improving our Nuclear Medicine supply chain. Since starting at Tyco Healthcare, he has shown results that help drive our business forward. His conceptual focus, persuasive ability, intellectual acumen, and relationship driven nature are at the forefront of his ability to get results. Chris received his bachelor's degree from Truman State in Kirksville, MO

To learn more about Mallinckrodt Tyco/Healthcare visit their website at <http://www.mallinckrodt.com/>

**Benjamin Edmond (2006)** has recently moved to Elbridge, New York and have started his own

business called Telecom Inventory. Telecom Inventory provides network element support and management through a 4 step process using Inventory as our foundation. We Inventory, Audit, Monitor and Manage network elements to improve network performance and reduce the expense.

Learn more at <http://telecominventory.com/>

**Brad Poole (2007)** has accepted the position of Global EMC Systems Project Manager at TDK RF Solutions in Austin, TX ([www.tdkrfsolutions.com](http://www.tdkrfsolutions.com)) a division of TDK Corporation (HQ Tokyo, Japan - [www.tdk.com](http://www.tdk.com))

**Emer OBroin Gunter (1993)**

<http://www.wildlifehc.org/news/whcnews/index.cfm?Page=1&NewsID=34680>

The Wildlife Habitat Council (WHC) announces Émer ÓBroin, Vice President Environmental Safety, Health and Human Rights, Monsanto Company, as the new Chairman of the Board of Directors.

She assumed the position on March 6, 2007, during the biannual Board meeting, which took place in Concord, California. She is the first woman to lead the organization in its 19-year history. ÓBroin has served on the WHC Board of Directors since 2003 and previously as Secretary-Treasurer.

Please tell us about your successes!

[phillika@slu.edu](mailto:phillika@slu.edu)

